

This Founding Partner Agreement ("Agreement") is entered into between **Ander & Son** ("Directory") and the contractor identified below ("Partner"). By signing below or completing the Founding Partner onboarding process, Partner agrees to the following terms.

SECTION 1 – FOUNDING PARTNER BENEFITS

Partner receives the following during the active partnership:

- **Priority Territory:** Exclusive lead routing in Partner's selected county for **6 months** from agreement date
- **Verified Badge:** "Verified by Ander & Son" badge displayed on Partner's profile
- **Priority Routing:** After the 6-month exclusivity period, Partner retains first-look lead delivery (4-hour head start)
- **Founding Partner Badge:** Permanent recognition as a founding member
- **Locked-In Rate:** Monthly fee locked at the Founding Partner rate for the duration of the partnership

SECTION 3 – FEES

- **Monthly fee:** \$199/month, billed on the same day each month
- Introductory rate locked for the duration of active Founding Partner status
- No long-term commitment — either party may terminate with 30 days written notice
- No refunds for partial months

SECTION 5 – TERRITORY TRANSITION

After the 6-month exclusivity window, Ander & Son may introduce 1–2 additional providers in Partner's county. Founding Partner retains priority routing (first-look delivery) and the locked-in rate for the life of the partnership.

SECTION 2 – PARTNER OBLIGATIONS

Partner agrees to maintain the following standards:

- **Active CSLB License:** License must remain active and in good standing
- **Response Time:** Acknowledge all lead referrals within **24 hours** of delivery
- **Insurance:** Maintain general liability (\$1M minimum) and workers' compensation (or valid exemption)
- **Rebate Accuracy:** Accurately represent available incentive programs — no claiming expired programs
- **Professional Conduct:** Treat all homeowner referrals with honesty, transparency, and professionalism

SECTION 4 – PERFORMANCE & ENFORCEMENT

Ander & Son reserves the right to place Partner on probation (30 days reduced routing) or terminate this Agreement for: repeated missed SLAs, sustained CSLB complaints, insurance lapse, misrepresentation to homeowners, or behavior that damages Ander & Son's reputation. Termination triggers for immediate action: license revocation, fraud, or safety violations.

SECTION 6 – MISCELLANEOUS

This Agreement is governed by the laws of the State of California. Ander & Son is not a licensed contractor and does not provide installation services. Partner is an independent contractor, not an employee or agent of Ander & Son. This Agreement may be assigned by Ander & Son to any successor entity, including a limited liability company, without requiring Partner's consent.

SIGNATURES

Contractor / Partner

Name (print)

Business Name

CSLB License #

Selected County

Signature

Date

Ander & Son

Authorized by: Andy Yeung, Founder

Ander & Son LLC

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